



ITI Nius

OFFICIAL NEWSLETTER of the INTERNATIONAL TRAINING INSTITUTE

Volume 2

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MESSAGE from MANAGING DIRECTOR



Dear Students, I hope you all had a good year so far. As we draw to the end of 2009, I must thank all the student and staff for making 2009 a good year. In terms of student numbers we have had a reasonable increase in 2009 making it the highest number of students attending our institution in the last 10 years.

We are also in the process of implementing the first stage of our new database system. It will be a long process due to the fact that we will need to input into the new system 10 years worth of data. On completion of the database we will see a tremendous improvement in our internal efficiency.

We look forward to the New Year and hope we all have a better year ahead.

I wish you all a Merry Christmas and a Happy New Year.

Senthil Kumaran Senthayval
Managing Director/Principal

ITI awards scholarships for 2010 academic year to schools.



Mr Danny Smith, ITI Lae Marketing Manager presenting scholarship to Simeon Simon, a grade 10 student from Markham Valley High School.

Picture courtesy of Evah Banige, The National Lae.

ITI is awarding K85,500 worth of scholarships to more high school and secondary schools in Morobe, Central and National Capital District under its scholarship scheme for 2010 academic year.

The scholarship scheme was put together by the ITI Management and the marketing team both in Port Moresby and Lae.

The schools in Morobe province include Salamaua, Siassi, Dregerhafen, Kabwum, Sialum, Menyamy, Wasu, Busu, Nawaeb, Lae Christian Academy, Bumayong, Pindiu, Markham Valley, Bayune, Bugandi, Lae, Malahang Technical High and Grace Memorial all from Morobe.

ITI Lae Marketing Manager Danny Smith was the man behind every aspect of marketing the programs offered in Lae and the scholarship scheme.

Mr Smith said the scholarship would be provided to one student from each of the high schools in Morobe province.

From the total scholarships, K55,500 worth of scholarships will be given to twenty schools in the nations capital and ten for Central Province Schools.

Mr Kalau Marai, the Marketing Team Leader in Port Moresby has been visiting schools in Central and NCD for the last months.

The scholarship is provided for a six-month certificate training on any preferred course by the candidate.

"The candidate for the scholarship is selected by the high school or secondary school itself," he said.

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Copy of this newsletter issue can be accessed or downloaded from our Website [http://: www.iti.ac.pg](http://www.iti.ac.pg)
Or Intranet: itionline.ac.pg

ITI participates at the Arawa Business Show



International Training Institute was one of the first educational institutions in Papua New Guinea to participate at the Arawa Business Show. The show was held on the 9th to 10th of July 2009 at Arawa White House Building in Kieta district, Central Bougainville, Autonomous Region of Bougainville. The Arawa Business Show was supported by Bougainville Earth Works and Arawa Carpentry.

ITI was represented by Ms. Mary Kameata of Distance Education division who was there to promote and market ITI distance, corporate and fulltime programs.

Ms Kameata said so many people were interested about the programs offered by ITI, currently grade ten and twelve school leavers from the Autonomous Region of Bougainville are applying to take up courses either fulltime on-campus or by distance mode of studies.

Ms. Kameata was assisted by Mr. Ian Jacob, an agent of ITI Lae campus who markets and promotes ITI courses in the Autonomous Region.

This will become an annual event so that businesses houses, organizations, small holder businesses, institutes and individuals can market or showcase their products and services.



Above pic; Ms. Mary Kameata posing for the camera.
Below; Mary and Ian Jacob distributing course information to the general public.

Picture courtesy of Gorethy Kameata

Marketing UPDATE With The Team

The Marketing department had been tremendously carrying out massive marketing and promotions for the last three months in order to secure potential students and clients for 2010 academic year.

There were three provincial visits between the month of September and November. The first area visited was Wabag and Wapenamanda in the Enga province. The province was visited by deputy marketing manager Mr. Toka Gaudi, Agent and Consultant Mr. Tsen Angau and accompanied by Project Manager Mr. Mack Pakao who knows the location very well.

The purpose of the trip was to market the courses and also to secure an office space for ITI Distance Education Centre to be stage up there in Wabag or Wapenamanda. Government bodies, private organizations, schools and churches were targeted.

Mr Toka Gaudi said "It was a worthwhile visit, we were able to distribute information's to meet the expectations of those seeking information on the courses provided at International Training Institute. Mack and Tsen were outstanding.

Their level of communication, presentation and most of all is their character that made a huge difference to convince most people around the area. I must appreciate and thank them for their tireless efforts to make this visit a success."

There were two similar visits conducted but purely for promotional purpose only. Popondetta in Oro province was conducted by Marketing Officer Mr. David Daniels and one in Alotau, Milne Bay province by Toka Gaudi. Both officers have thanked the management for funding the trip

Apart from the provincial visits the nations capital and rainy Lae ITI marketing team were on fire with presenting scholarship and dux awards for high and secondary schools.



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Pic 1: Mr Gaudi putting up a notice for the seminar in Wabag
Pic 2: The team en-route to Wapenamanda
Pic 3: Mr Tsen Angau with the locals in Wapenamanda
Pic 4: Kalau Marai with the scholarship and dux recipients
Pic 5: Mr. Marai talking to Della Sale Secondary School students
Pic 6: Laloki High School students getting ready for the visit by the marketing team



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Picture courtesy of ITI Publications & Info.

The Corporate Update

with *Pearrick Neimani*

We are coming to a time where the city is beginning to experience rain. The city residence knows fully well that this natural phenomenon is sign that the current year is just about drawing to a close.



Those farmers and gardeners out there are also beginning to experience and feel this excitement of having the ploughed land watered. The sign of a down pour is a sign of a new life springing forth. The earth cracks open to reveal the new shoots of that new dynamic life. This life has the awesome energy that is capable of bringing the much needed food into the barn for dissemination to the entire household when fully grown.

Here at ITI Corporate Training the similar signs and signals are already being felt in relation to its domain of operations. Recently the Department of National Planning and Monitoring has given us a training that will hopefully start at December 2009 and continue through to the coming New Year (2010). This would be the 3rd time now they would have given us a very large number of participants for short course training that spans over several months. The Department has been a very good client to ITI and that relationship is being maintained.

A new client has come on board this month with 25 of its participants undergoing training on Quality Customer Service. This new client is a company called East West Transport. Their Head office is in Port Moresby and they have a branch in Lae. Eleven of those participants were from Moresby and they did their training here at ITI Pom campus whilst the other 14 participants who were from Lae did their training in ITI Lae campus.



Course participants from the National Judiciary Staff Services, NJSS with the facilitator posing for the camera after the tea break.
Picture courtesy of ITI Corporate Training.

The Department of Personnel Management has sent 5 participants this month do Leadership Management and the other 3 participants to do Supervision Management. DPM is an on going client with ITI. They have been sending in their staff members for short course training in both IT and Business Short Courses.

Steamship Shipping/Properties is one of ITI's major client. Through out the year they have been sending in participants to do training on both IT and Business Short Courses. They have been having their training scheduled every two to three weeks apart. Just this week they have been doing training on Supervision Management.

Mr. Bagelo Goibou who is the coordinator for ITI's Distance Mode programs has been engaged this week to conduct a three days short course training on "Accounting for Stock" for participants from City Pharmacy Limited. The training is being conducted on site using CPL's training facilities at Gerehu. This is ITI's First Short Course Training with City Pharmacy Limited and it is being conducted at their Head Office.

Eurest South Pacific is another new corporate client that has just come on board. They have sent 5 of their participants to do Microsoft Excel 2003 Level 1 short course training. The participants have expressed great satisfaction in the way the training had been conducted. They are grateful that they are now acquainted with skills that they once lack. They hope to put it into good use and are looking forward to efficiency and productivity in their line of duty.



Kwila Insurance and Steamship Property course participants posing for the camera after the presentation.
Picture courtesy of ITI Corporate Training.



East West Transport and Nui Trans course participants pose for a group photo after the presentation with facilitator Mr Tamo Wamo at ITI Lae campus
Photo by Ken Yuafoho, ITI Lae.

Graduation UPDATE *With Lilly Nason*

A chapter has closed for the 261 graduands of ITI, was memorable enough to sigh out the academic and financial challenges the students have been facing throughout their studies. A relief that all pressures are gone went unchallenged as the guest speaker challenged the graduands that a new chapter has just opened.

The 32nd Graduation Ceremony was held at Hideaway Hotel on Tuesday, the 1st of December, 2009. The Graduation commenced at around 10:00 am and finished at 02:00 pm in the afternoon. Pastor Paul Kau of Reformation Ministries Churches Network commences the ceremony with a word of prayer, followed by opening remarks from the Master of Ceremony, Mr. Toi Vai.

The principal of ITI Mr. Kumaran Senthayval gave his speech with a brief history of ITI including affiliates such as University of South Queensland, Australian Computer Society (ACS), Australian Accounting Technician (AAT), Certified Practising Accountants Papua New Guinea (CPAPNG) just to name a few. He emphasized that ITI is looking globally to meet the international standard and not just locally. He also asked graduands to be honest with themselves, colleagues and co-workers alike. As he quote the theme; "Empowering People Through Competency Based Learning" he challenged the students to be Competent to manage the many resources we have in PNG, one of which is the LNG project.



Unlike previous graduations Dr. Winston Jacob the Guest of Honor was the only Key Note Speaker in the ceremony. He is the Senior Vice President for Global University for Life Long Learning. He gave a very inspirational and motivational speech to the 600 plus people witnessing the graduation. The key point which he emphasized is that "Learning is a life long process" meaning learning doesn't take place only in the classroom; it can be at the workplace or in your homes or can be anywhere. It only stops when we die.

He also challenged the students that in order to be high performers and perform with high qualities they need to have rapid speed because time is a limiting factor.

Dr. Winston also emphasized that at the end of each day we need to audit our life and document events throughout our life.

Everything, everyone is my teacher.
No matter how difficult, how unexpected, how unwanted, since it has come into my life, I ask myself, "What do I learn now?"

The recipient of the Dux Awards for the various majors in Business and Information Technology are; Veronica Tawae - CIB, Nicholas James Koaba - DIBMACC, John Tomo - DIBMGT, Dorothy Ngala - DIBC, Eme Sevese-Morea - CIC, Toua Max Becker - DICMNV, Clothildah Bolot - DICMIT, and Lillianne Wafimbi - DICMIS. The principal's award is presented to the most outstanding student both in academic and personality wise. This student must be outgoing and flexible to interact with student and staff. Must have leadership qualities and, after graduating from ITI should be an Ambassador for ITI. Miriam Griffin Hera was the recipient of this award.

ITI extends its appreciation and gratitude to the guests who accepted the invitation and attended the ceremony, Ms. Quintin - Post Courier, Mrs. Morea Pakea - CPL, Mr. Collin Loi - Acting Director, MSU, Mr. Thaddus Tiriman - Sub Editor, National and a special thank you, to the two South Simbu Umbais, Amenda and Jullian and the Gavana Dancing group for entertainment, and finally to all the graduation committee members and ITI staff for making the day a success. Happy Merry Christmas and Prosperous New Year to you all.

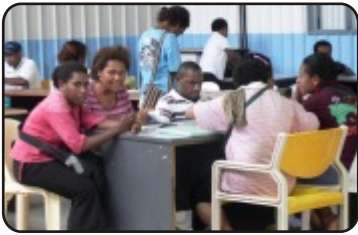
Left photo : Miriam Minei, far right with some of the students who graduated together with accounting diplomas.

Above : Nickson Lopuk smiling for the camera before the graduation, he graduated with a diploma in computing majoring in internet technology.

ITIPic by Norman Yawing



Pub's raunraun ITI in pictorial....



Students gearing up for the exam



Mr. Aiha relaxing with a cup of coffee after a hectic morning lecture session



Internet Technology students psyching up for the cam.



Smile Girls!! Your on camera.



Nigel Lupai at the ENB Day, UPNG Drill Hall



Original PLUS SECURITY posing for the cam @ the main gateway



Laloki High School students attending a promotional seminar facilitated by ITI Marketing team



Marianville Secondary's dux recipients and ITI scholarship recipient with Manu Raga of ITI.



The Registrar trying out some of her hidden IT Skills supervised by the PROF.



ITI Lae management with the guest @ the graduation ceremony recently



Toka & Mack bound for Wabag on a fact finding mission.



Toka Gaudi with the ever smiling Engan faces.

Success Story via email

Hello to all my Family in ITI.....how are things over there??? I'm definitely sure that every things good. Oops.....sorry forgot to introduce my self, Marie Getoriho is my name and I'm from a mixed parentage of Eastern Highlands and Chimbu. I am a former student of ITI who graduated with a Diploma in Business Majoring in Accounting in 2007.

After graduating with a Diploma in Business Majoring in Accounting, the student's services of ITI made arrangement for me to do my job training with Post Courier. Since my performance was good, they took me on permanently and now I'm working in the Accounts Department as a Reconciliation Clerk (I reconcile the revenues and expenditures of the Company).

With the knowledge and skills I've gained from my study @ ITI, it has really helped me a lot in my work. Thanks to ITI who have given me this opportunity to further my education and also have paved the way to the beginning of my career.

Once again a very big THANK YOU to all my lectures and the staff of ITI who have assisted in one way or another whilst my stay here. You guys are the backbone of PNG so keep up the excellent work!!!! Oh yeah, thumbs for ITI and you know what????????????????????
You guys rock.....!!!!!!!!!!!!

Thank you plantix2

Marie Getoriho
Reconciliation Clerk
Accounts Department, South Pacific Post Ltd



IT / Business **tips&tricks**



Nine things more important than capitalBy Jim Rohn

When starting any enterprise or business, whether it is full-time or part-time, we all know the value of having plenty of capital (money).

But I bet we both know or at least have heard of people who started with no capital who went on to make fortunes. How? You may ask.

Well, I believe there are actually some things that are more valuable than capital that can lead to your entrepreneurial success. Let me give you the list.

1. Time - Time is more valuable than capital. The time you set aside not to be wasted, not to be given away. Time you set aside to be invested in an enterprise that brings value to the marketplace with the hope of making a profit. Now we have capital time. How valuable is time? Time properly invested is worth a fortune. Time wasted can be devastation. Time invested can perform miracles, so you invest your time.

2. Desperation - I have a friend Lydia, whose first major investment in her new enterprise was desperation. She said, "My kids are hungry, I gotta make this work. If this doesn't work, what will I do?" So she invested \$1 in her enterprise selling a product she believed in. The \$1 was to buy a few fliers so she could make a sale at retail, collect the money and then buy the product wholesale to deliver back to the customer.

My friend Bill Bailey went to Chicago as a teenager after he got out of high school. And the first job he got was as a night janitor. Someone said, "Bill, why would you settle for night janitor?" He said, "Malnutrition." You work at whatever you can possibly get when you get hungry. You go to work somewhere -- night janitor, it doesn't matter where it is. Years later, now Bill is a recipient of the Horatio Alger award, rich and powerful and one of the great examples of lifestyle that I know. But, his first job -- night janitor. Desperation can be a powerful incentive. When you say - I must.

3. Determination - Determination says I will. First Lydia said, "I must find a customer." Desperation. Second, she said, "I will find someone before this first day is over." Sure enough, she found someone. She said, "If it works once, it will work again." But then the next person said, "No." Now what must you invest?

4. Courage - Courage is more valuable than capital. If you've only got \$1 and a lot of courage, I'm telling you, you've got a good future ahead of you. Courage in spite of the circumstances.

Humans can do the most incredible things no matter what happens. Haven't we heard the stories? There are some recent ones from Kosovo that are some of the most classic, unbelievable stories of being in the depths of hell and finally making it out. It's humans. You can't sell humans short. Courage in spite of, not because of, but in spite of.

Now once Lydia has made 3 or 4 sales and gotten going, here's what now takes over.

5. Ambition - "Wow! If I can sell 3, I can sell 33. If I can sell 33, I can sell 103." Wow. Lydia is now dazzled by her own dreams of the future.

6. Faith - Now she begins to believe she's got a good product. This is probably a good company. And she then starts to believe in herself. Lydia, single mother, 2 kids, no job. "My gosh, I'm going to pull it off!" Her self-esteem starts to soar.

These are investments that are unmatched. Money can't touch it. What if you had a million dollars and no faith? You'd be poor. You wouldn't be rich. Now here is the next one, the reason why she's a millionaire today.

7. Ingenuity - Putting your brains to work. Probably up until now, you've put about 1/10 of your brainpower to work. What if you employed the other 9/10? You can't believe what can happen.

Humans can come up with the most intriguing things to do.

Ingenuity. What's ingenuity worth? A fortune. It is more valuable than money. All you need is a \$1 and plenty of ingenuity. Figuring out a way to make it work, make it work, make it work.

8. Heart and Soul - What is a substitute for heart and soul? It's not money. Money can't buy heart and soul. Heart and soul is more valuable than a million dollars. A million dollars without heart and soul, you have no life. You are ineffective.

But, heart and soul is like the unseen magic that moves people, moves people to buy, moves people to make decisions, moves people to act, moves people to respond.

9. Personality - You've just got to spruce up and sharpen up your own personality. You've got plenty of personality. Just get it developed to where it is effective every day, it's effective no matter who you talk to - whether it is a child or whether it is a business person - whether it is a rich person or a poor person. A unique personality that is at home anywhere.

How to Capture Video With Web sites



If you're a regular YouTube viewer, you've probably experienced the frustration of trying to save your favorite videos. The movies are presented in the Flash Video (FLV) format and can't be downloaded with a simple right-click. Flash Video makes highly-compressed streaming video possible, and many Web sites use it because it displays well in most browsers.

One of the easiest ways to capture videos is with KeepVid a download-helper site. It's completely browser-based, so there's no software to download. After you've found a video you want to save, enter that video's URL at KeepVid, then select its originating site from a pop-up list. KeepVid works with a wide variety of video sites. You can reuse its sites list to discover new places to surf for videos.

When you enter your video URLs, KeepVid prompts you to change the suffix of the downloaded file (so that instead of Video.htm, you download Video.flv). The only problem with the site is it leaves FLV files in their original format, so downloading alone isn't enough. To view your file, you'll need to either download a FLV viewer such as FLV Player, or convert your file into a more usable format.

Another good site for saving online video is YouTube Downloader, a simpler option that only works with YouTube. In this site, you enter the URL of the page with your chosen video and click "Get Download URL." You'll then create a URL for the video itself. Click that new link to download the video file. You shouldn't need to add a FLV suffix, but it's a possible fix if you have problems. Again, you'll either need to convert this file or download a FLV viewer to play it.

Reflections with Tommy's Window

Love always finds a way!



For Happy Living

Rules attributed to Boyce Bowdin

1. Strike a balance between work and play, between seriousness and laughter.
2. Stick with the truth even if it makes you look or feel badly. Falsehoods are like wandering ghosts.
3. Forgive your enemies as part of the price you pay for the privilege of being forgiven.
4. Spend time outside. Walk. Get lots of air and sunshine and occasionally some rain or snow in your face. Get some dirt on your hands.
5. Talk over your troubles, mistakes, and dreams with someone you trust.
6. Don't underestimate the ability of God to straighten out a situation - even when you can't. Be patient.
7. Discriminate among your fears. Learn to tell which ones are useful, which ones destructive.
8. When you can't sleep, say, "Aha! Here's a chance for a little privacy and creative thinking. Or prayer."
9. Fall in love with life, with children, older people, the theater, music, books, cities, hills, the sea - everything except money.



According to a report in The Express newspaper of Easton, Pennsylvania, studies done by the consulting firm Priority Management show that "the average married couple spends four minutes a day in meaningful conversation, and the working couple spends 30 seconds a day talking with their children."

Says the firm's president, Michael Fortino: "Most people say their families are important, but they don't live that way."

Time is...

Too slow for those who wait,
Too swift for those who fear,
Too long for those who grieve,
Too short for those who rejoice.
But for those who love, time is not.
—Henry Van Dyke (1852-1933)

A thermostat or a thermometer?

Some people are thermometers. They merely register what's going on around them. If the situation is tight and pressurized, they register tension and irritability. Others, however, are thermostats. They regulate the atmosphere in their homes. They are the mature ones, the agents of change who don't let the situation dictate their behavior.

So when things get hot at your house, don't just reflect what's going on-change things for the better. Be a thermostat, not a thermometer!

—Mark Merrill, *The Family Minute*

visit <http://www.activated.org/>



EVENTS & NOTICES

GET A HEAD START ON YOUR CAREER..

Choose from ITI's wide range of certificate & diploma programs in IT and Business to secure your entry into a rewarding career or gain a qualification to give an edge in your current job.

- Computing ➤ Business
- Sales ➤ HR Management
- Information Systems
- Internet Technology
- Networking
- Business & Computing
- Accounting ➤ Management
- Marketing
- Information Technology
- Advanced Accounting
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APPLICATIONS ARE NOW OPEN FOR 2010 ACADEMIC YEAR... *Register now before 31st December 2009 and receive a 5% Discount on any full-time course.*

THIS NOTICE SERVES TO INFORM THAT THE ADVANCED DIPLOMA IN BUSINESS MAJORING IN ACCOUNTING PROGRAM WILL BE OFFERED FOR THE LAST TIME IN 2010. THIS IS DUE TO RE-STRUCTURE OF ACADEMIC PROGRAMS FOR 2011



JANUARY 2010 SEMESTER PLANNER

From	To	Events
01-Jan-10		New Year's Day - Public Holiday
02-Jan-10		2010 Year starts
12-Jan-10	15-Jan-10	January 2010 Orientation Period
18-Jan-10		January 2010 Semester Commences
15-Feb-10		DIT S1 Commences
26-Feb-10		Graduation Lae - Off day for Lae Students Only
05-Mar-10		Graduation POM - Off day for POM Students Only
08-Mar-10	12-Mar-10	January 2010 Semester Mid Exams
08-Mar-10		Advanced Diploma S1 Commences
02-Apr-10	05-Apr-10	Easter - Public Holiday
26-Apr-10	30-Apr-10	Advanced Diploma S1 Mid Exams
10-May-10	14-May-10	January 2010 Final Exam
21-May-10		Provisional Semester Grades out
17-May-10	21-May-10	June 2010 Orientation Period
24-May-10		June 2010 Semester Commences
24-May-10	28-May-10	DIT S1 Final Exam
14-Jun-10		Queen's Birthday - Public Holiday

Application to graduate

Ensure that you complete in full the "Application to Graduate" form and return to the Registrar's Office. Collect said form from the administration reception or the Registrar's Office. The graduation list will be confirmed on the submitted 'Applications to graduate'. Applications must be strictly received by the Office of the Registrar only.

GRADUATION DATES FOR OCTOBER INTAKE 2009;

> LAE CAMPUS - 26 FEBRUARY 2010

> POM CAMPUS - 05 MARCH 2010

If you have any :

> news > happenings > notices > jokes

> stories > success storiesetc

And would want to be in the next issue, please don't hesitate to contact us @ the publications & information division on 320 2800 ext 121

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